Follow-up Consultative Meeting on the Establishment of the Alliance Africa Agricultural Cooperative Organization (AAACO)

28th May, 2018
Maputo – Mozambique
Disclaimer

“This report has been produced with the assistance of the European Union. The contents of this report are the sole responsibility of The Alliance Africa and can in no way be taken to reflect the views of the European Union.”
Table of Contents

Introduction ........................................................................................................................................... 4
Background ................................................................................................................................................ 4
The Consultative Meeting .......................................................................................................................... 5
Introduction ................................................................................................................................................ 5
ICA-EU Partnership Project ...................................................................................................................... 6
AAACO Executive Committee Terms of Reference ................................................................................ 9
Election of AAACO Executive Committee ............................................................................................. 10
AAACO Action Plan ............................................................................................................................... 10
Appendix I .............................................................................................................................................. 11
Concept Note and Programme .................................................................................................................. 11
TOR for the AAACO Executive Committee ............................................................................................ 11
Appendix II ............................................................................................................................................... 11
ACTION PLAN 2018 – 2022 ................................................................................................................... 11
Appendix III Conference Evaluation ..................................................................................................... 16
Introduction

The overall theme of this pre-conference was *Strengthening Agricultural Co-operatives in Africa*, with the overall aim of facilitating dialogue with the Alliance Africa members, partners, and collaborators on the progress made since the first consultative meeting held in Morocco with respect to operationalisation of AAACO, how to strengthen partnerships to support AAACO and election of an Executive Committee for AAACO.

The one-day consultative meeting targeted national and regional Agricultural Co-operatives whose main activity is agriculture (fishery, crops and livestock, etc.) as the main economic activity, and financial co-operatives such as saving and credit co-operatives or co-operative banks which support agricultural co-operatives to access finances as the secondary target groups.

Background

Co-operatives contribute in addressing the developmental challenges of least developed countries and opportunities exist for leveraging the resources of the co-operative enterprise model and of the international, regional and national co-operative organizations to implement the 2030 Agenda for Sustainable Development. According to the recent report by the UN Secretary General, co-operatives are recognized to have a long-term perspective on investment in the community, which holds them accountable for the community assets and commits them to sustainability and social responsibility to safeguard the use thereof by the current and future generations.

In March 2016, the International Co-operative Alliance entered into a partnership with the European Commission, ushering in a new phase of collaboration on strengthening the co-operative movement as development actors.

Specifically, the ICA-EU partnership, also called #coops4dev aims to strengthen and enable 187 co-operative federations in 75 EU partner countries and their regional and global umbrella organizations to promote, develop and advocate the co-operative enterprise model at national, regional and global levels on behalf of their members. Activities related to strengthening the Alliance network will contribute to reinforce the regional and global structures, facilitate the development of a common identity, support policy dialogue and advocacy, and thus promote greater impact of the co-operative movement worldwide on development.

As one of the geographical zones of the Alliance, the Alliance Africa has a significant role to play in the implementation of the EU project in collaboration with the other geographical zones of the Alliance. A consultative meeting that was held on 23 May 2017 in Casablanca, Morocco established the need for the establishment of the Alliance Africa Agricultural Co-operative (AAACO). The recommendations were that all agricultural co-operatives in Africa need to be members AAACO; the members should be equally and equitably represented in the organization; the organization should create a platform for the agricultural Co-operatives in Africa; targets for the measurement of operations of AAACO should be based on the 7 co-
operative principles, volume and value of production, sales / turnover and profits, stake-holder indicators, and periodic performance audits must be under- taken to verify performance.

The formation of AAACO resonated well with the Sustainable Development Goal (SDG) No. 2, which aims to end hunger and all forms of malnutrition by 2030. AAACO also aims at contributing to achievement of the Africa Union’s Agenda 2063: The Africa we want and the Malabo Declaration on Accelerated Agricultural Growth and Transformation for Shared Prosperity and Improved Livelihoods.

The Consultative Meeting

The consultative meeting drew 143 participants from Angola, Belgium, Botswana, Burkina Faso, DR Congo, Ethiopia, Finland, Italy, Kenya, Lesotho, Lebanon, Malawi, Mauritius, Mozambique, Nigeria, Portugal, Rwanda, Eswatini (Swaziland), Switzerland, Somalia, South Africa, Tanzania, Tunisia, USA and Zimbabwe.

Introduction

The opening remarks were made by Ms. Isabel FARIA-DE-ALMEIDA, Head of Cooperation, and European Union Delegation to Mozambique who welcomed the initiative and stressed the importance given by the European Union to Co-operatives as unique private sector actors to achieve Agenda 2030 objectives. She emphasized the importance of Co-operatives in agriculture as both a model for small producers’ market integration, and for their participation in policy processes. Ms. Isabel also indicated the interest in Co-operative models within the Mozambique 11th EDF Rural Development Focal sector under formulation. She noted that there is still room for improvement in legal frameworks in the country.
ICA-EU Partnership Project

Mr. Marc Noel, International Development Director, The Alliance gave a presentation of the ICA-EU partnership on international Co-operative development and highlighted the partnership components as staff training, visibility, political dialogue, member capacity building, networks and enabling environment.

He further gave a few examples of the progress made so far in the ICA-EU partnership implementation: - staff training, political dialogues such as Co-operatives being recognized in the consensus on development, a joint narrative on Co-operative development and research publications, member capacity building and advocacy lobbying an enabling environment for Co-operatives.

He urged the Co-operatives present to participate in strengthening the enabling environment, engage with the EU Delegation in your country, use the partnership as a political tool or political dialogue, consider networking or capacity building opportunities, stay tuned on Social Media - #coops4dev! and follow the ICA Africa and ICA Global Office for partnership progression.

South Africa Development Cooperation (SADC) Report Presentation

Mr. Guy Tchami from ILO-Coop unit gave a report on a rapid appraisal of SADC based coop potential for import and export which was an initiative that was approved at the Africa Co-operative Ministerial Conference in Morocco 2017. The study covered the Democratic Republic of Congo, Mozambique, Namibia, South Africa, the United Republic of Tanzania, Zambia and Zimbabwe.

The report notes that Intra-SADC trade is only 10 percent, low compared to other regions like the South-East Asian Nations (24%) and the European Union (40%) and SADC global trade is dominated by South Africa (46.2%) followed by Angola (32.1%) . There is also a significant imbalance within the SADC region in terms of intra-SADC trade and trade from SADC to other trading partners, with Angola and South Africa dominating both types of trade, at approximately 75 per cent of the total.
Some of the research questions that the study addressed are:-

• What is the export potential of Co-operatives and other self-help organizations for agricultural products in SADC countries?

• What are the main factors currently discouraging or constraining exports of agricultural commodities from SADC region both intra-regionally as well as internationally (e.g. to Europe, East Asia and other African countries)?

• What are the factors that determine the competitiveness of Co-operatives in SADC countries?

The key findings of the study include:-

• Tariff regime within SADC is conducive for coops;

• Coops ability to overcome a range of non-tariff barriers is the key to their export potential;

• National logistics performance presents challenges for coops;

• Co-operatives are not competitive on: price competitiveness; product standards; quantities and consistency; environmental standards, packaging and labeling;

• Demand side strong at home, in SADC and for international markets;

• Supply side cannot meet market demand and standards;

• Opportunities exist for coop to coop trade in off-season and luxury products;

• Asymmetry of information between producer and consumer coops;

• Fair trade certification that secures quality and ethical standard is a key competitiveness factor in coop to coop trade;

• Retail and wholesale Co-operatives can choose to partner with Co-operatives in developing countries to import their products;

• Women are found in all commodity value chains;

• Decent work deficits exist in agriculture;

• Climate change is disproportionately impacting on smallholders;

The next steps will involve a discussion with Fair Trade organizations on ways to improve coop to coop trade, identification of potential coop partners in EU & East Asia and design of possible interventions in SADC pilot countries.
Strengthening Partnerships to Support Alliance Africa Agricultural Co-operative Organisation (AAACO)

Mr. Diamantino Nhampossa of We Effect, Mr. Alex Serrano of NCBA/CLUSA, Mr. Cecilio Menezes of AMPCM and Mr. Haddad Naoufel of Tunisia Coop were the panelists in this session.

Mr. Alex Serrano shared NCBA/CLUSA experience on working with Co-operatives in the USA and South-East Asia. Success of such partnerships can be attributed to an enabling environment, professionalising Co-operatives, literacy of members, progressive training, and financial inclusion and reinvesting the profits back to the Co-operative.

In Africa the big challenge has been lack of an enabling environment, poor leadership and management of Co-operatives and aging membership. Governments need to be convinced to support the legal framework and more needs to be done in professionalising Co-operatives. For example, in Mozambique Co-operatives had a very bad stigma and NCBA/CLUSA intervened in 1995 by organizing producer organisations to provide technical and financial support to Co-operatives. This had resulted in the Co-operative law being passed in 2010.

Mr. Cecilio Menezes shared AMPCM experiences and the key reasons for Co-operatives not to thrive. Key among the reasons was lack of adherence to Co-operative principles and values, lack of progressive training in Co-operatives and lack of aggregating synergies and efforts in support of Co-operatives.
Mr. Haddad Naoufel shared Tunisia’s experience where partnerships with Germany were formed but have been hampered by lack of entrepreneurship spirit from the farmers. Farmers have been trained new structures formed in the Co-operatives. FAO has also carried out a lot of capacity building with a farmer business school established in diary sector.

Mr. Diamantino Nhampossa pointed out that hunger is a political matter in that it is related to the way resources are managed. He said that engagement of women is key because it is much easier to fight hunger by strengthening the productive capacity of women.

We Effect has been promoting sustainable Co-operatives and supporting regional agencies such as SADC.

On supporting AAACO, the panelists noted that AAACO should:

- Think about doing something differently to add value by focusing on a business model that is competitive, resilient and efficient
- Focus on issues of productivity of farmers and modernization of agriculture to make it more efficient; improved seeds
- Get Involvement in the market systems
- Link food production to production of nutritious food
- Partner with other actors with similar initiatives
- Engage the youth in agronomy, agriculture and agribusiness
- Promote establishment of agro-processing facilities
- Replicate best practices from other countries/regions
- Foster entrepreneurship spirit in Co-operatives
- Build a whole class of professional managers
- Increase access to financial services by producer Co-operatives
- Address post-harvest losses

**AAACO Executive Committee Terms of Reference**

Dr. Sifa Chiyoge, Alliance Africa Regional Director provided a rationale for this follow-up consultative meeting whose overall aim was to fast track the formation of AAACO by appointment of the Executive Committee and development of an action plan.
She begun by clarifying the need for the formation of an Alliance Africa Agricultural Co-operative Organisation. Although there are existing organizations focusing on agriculture in Africa, the Co-operative voice had become weaker in these organizations and agricultural Co-operatives face peculiar challenges that only an organization focused on Co-operatives could address.

She presented the AAACO Executive Committee terms of reference (Appendix I) to the participants and pointed out that the name of the organization had to be changed from Africa Agricultural Co-operative Federation (AACF) that had been adopted during the consultative meeting in Morocco in 2017 since there was no provision for a continental federation in the ICA rules but there was provision for the formation of a sectoral organisation. This means that the name adopted should be Alliance Africa Agricultural Co-operative Organisation (AAACO) with membership drawn from all sectors in agriculture.

Mr. Muchiri the Alliance Africa President granted the Regional Director permission to ask the members if they were in support of the terms of reference as presented. 59 members were in support and all agricultural Co-operatives present were informed that they will conduct elections of the Executive Committee members during the afternoon session.

**Election of AAACO Executive Committee**

The Regional Director presided over the election of AAACO Executive Committee members. There were 17 agricultural Co-operatives present and the Regional Director clarified the election procedure by informing them that all those going for elective positions had to have membership of the Alliance Africa. All the five sub-regions of the Alliance Africa had to be represented.

The outcome of the election was as follows: -

- **Chairman** - Dr. Augustin Katabarwa from Rwanda
- **Vice-Chair** - Ms. Elizabeth Makwabe from Tanzania representing East Africa
- **Vice-Chair** - West Africa Position Vacant
- **Vice-Chair** - Central Africa Position Vacant
- **Vice-Chair** - North Africa Position Vacant until Tunisia Coop becomes a member of Alliance Africa
- **Vice-Chair** - Mr. Luis Garcia Cruz from Mozambique representing South Africa

**AAACO Action Plan**

The Executive Committee together with the agricultural Co-operative members recessed to work on the AAACO work plan.

They then made a presentation of the AAACO action plan (Appendix II) during a plenary session.
Appendix I

Concept Note and Programme
https://icaafrica.coop/sites/default/files/basic-page-attachments/concept-note-for-aaaco-eu-pre-conference-324423047.pdf

TOR for the AAACO Executive Committee

Appendix II

ACTION PLAN 2018 – 2022

Internal Rules of AAACO

► We have agreed that the provisions of the Terms of Reference for Establishment of AAACO to be transformed into a by-law or charter of adherence to our organization.

► We will define the vision and mission of the organization and the design of a logo

Purpose and Objectives

► The AAACO Five-Year Action Plan is an operational guidance framework that defines the strategic directions and priority actions to be taken by the organization in the next five years (2018-2022).

Goal

► The Action Plan is intended as a tool in contributing to solve the problems that hinder the smooth functioning of the agricultural Co-operative sector in African countries in order to achieve the objectives for sustainable development of the sector.

General objective

► To make functional and operational of “Alliance Africa Agricultural Co-operative Organisation” and to encourage all national federations and agricultural Co-operatives to join by allowing them to become involved and participate effectively with the governments of their respective States in all matters relating to agriculture and fisheries and promotes the consideration of stakeholders’ concerns in the definition of policies and programs relevant to the sector.

Specific objectives

► Institutional:
Assist in the development of grassroots agricultural and fishing Co-operatives;

- **Governance:**

Work for the establishment of good governance practices in all member Co-operatives;

Defend and promote gender mainstreaming, especially the gender dimension in policies of the sector and decision-making processes;

Develop a monitoring and evaluation manual

- **Sustainable development:**

Engage effectively with member governments in defining policies for: Responsible and sustainable fishing

The fight against poverty and famine/food shortage;

Improving the working conditions of farmers and fishermen, mainly women; Co-management of natural and fishery resources;

Promote the use of technological innovations for a rational and sustainable use of the resource;

- **Develop a communication strategy**

Give members and stakeholders in the sector the reliable and relevant information to enable them to better understand the issues, challenges and opportunities of the sector, in order to facilitate their involvement and effective participation in the implementation of policies, programs and projects of interest to them;

Elaborate a communication plan.

Mobilize the necessary resources to run the organization

Research, develop and consolidate partnerships;

Strengthen the capacity of leadership and managers of Co-operatives,
### ACTION PLAN 2018 - 2022 - STRATEGIC AXESS

**STRATEGIC AXIS N° 1: Institutional Framework and Organizational Development**

<table>
<thead>
<tr>
<th>Strategic targets</th>
<th>Priority actions</th>
<th>Activities</th>
<th>Results</th>
</tr>
</thead>
<tbody>
<tr>
<td>Strengthen the organizational structure and operational capacity</td>
<td>Temporarily responsible for administrative duties of AAACO&lt;br&gt;Recruitment of a coordinator</td>
<td>Formulate a request:  • Agreement of domiciliation in the seat of ICA Africa&lt;br&gt;• Equipment;&lt;br&gt;• Recruitment of staff; -definition of a financing plan</td>
<td>Authorization of domiciliation&lt;br&gt;Equipment Installed&lt;br&gt;Staff Available</td>
</tr>
<tr>
<td>Assist in the development of agricultural grassroots and fishing Co-operatives</td>
<td>Prepare an easy guide for creating and managing agricultural Co-operatives&lt;br&gt;Production of animated videos with different local languages encouraging farmers and fishermen to organize themselves in Co-operatives</td>
<td>Prepare the terms of reference of the guide and animated videos</td>
<td>An illustrated guide on the creation and management of agricultural Co-operatives&lt;br&gt;Videos of less than 2 minutes are realized</td>
</tr>
<tr>
<td>Realize a mapping of agricultural Co-operatives and a collection of national regulations in Africa</td>
<td>Make a request to the public authorities and Federations of Co-operative in Africa in order to fill out a form inventing the national Co-operatives.</td>
<td>Collection of data and establishment of a database</td>
<td>A collection of African regulations in the field of Co-operatives is produced&lt;br&gt;A comparative study of these regulations and formulation of suggestion of harmonization&lt;br&gt;A database per country is produced</td>
</tr>
</tbody>
</table>
### STRATEGIC AXIS N° 2: Establishment of a good governance policy

<table>
<thead>
<tr>
<th>Strategic targets</th>
<th>Priority actions</th>
<th>Activities</th>
<th>Results</th>
</tr>
</thead>
<tbody>
<tr>
<td>Promote equity, transparency, democracy in organizations.</td>
<td>Popularization of ICA documents - Census of women leaders in agricultural Co-operatives.</td>
<td>Dissemination of documents Strengthening the capacity of 10 women to apply for the administration of Co-operatives.</td>
<td>Appropriate documents by members Increase of women on boards of directors of Co-operatives.</td>
</tr>
</tbody>
</table>

### STRATEGIC AXIS N° 3: Development of a Communication Strategy

<table>
<thead>
<tr>
<th>Strategic targets</th>
<th>Priority actions</th>
<th>Activities</th>
<th>Results</th>
</tr>
</thead>
<tbody>
<tr>
<td>Provide members and other actors with reliable and useful information on the sector</td>
<td>Elaboration of a communication plan Website Social media Newsletter Organize and solicit sponsorship for thematic issues in agriculture that are of mutual interest to member organizations; Experiment with experiences in specific areas of activity</td>
<td>Put in place the communication plan Organize international meetings such as seminars and workshops</td>
<td>Communication plan validated Website designed And presence with sponsored links on social media A seminar or workshop at least a year in member countries</td>
</tr>
</tbody>
</table>

| Setting up a video the que of good agricultural practices and Co-operative success stories | Formulate a request to collect spots and videos | Contest of the best videos | A video the que classified by theme available online |
### STRATEGIC AXIS N° 4: Promotion of Sustainable Development of Artisanal Fisheries

<table>
<thead>
<tr>
<th>Strategic targets</th>
<th>Priority actions</th>
<th>Activities</th>
<th>Results</th>
</tr>
</thead>
<tbody>
<tr>
<td>Defend by all legal forms a sustainable fishing</td>
<td>Dissemination of the Code of Conduct for responsible Fisheries CCPR Voluntary guidelines to Ensure the Sustainability of Small-scale Fisheries in the context of food Security and Poverty Eradication</td>
<td>Organization of workshops and seminars, Organization of information and outreach sessions in fishing communities</td>
<td>Comprehension and appropriation by the actors principles of CCPR, SSF Guidelines</td>
</tr>
</tbody>
</table>

### STRATEGIC AREA 5: Capacity Building

<table>
<thead>
<tr>
<th>Strategic targets</th>
<th>Priority actions</th>
<th>Activities</th>
<th>Results</th>
</tr>
</thead>
<tbody>
<tr>
<td>Improve managerial skills of leaders</td>
<td>Organization of Training Sessions - Roles and responsibilities - Advocacy - Accounting management - Taxation - Use of ICT</td>
<td>Identification of training needs Training</td>
<td>Trained leaders</td>
</tr>
<tr>
<td>Study the problems of agricultural Co-operatives in different African countries;</td>
<td>Formulate and make known to member organizations recommendations for the solution of these common problems, both nationally and internationally</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### STRATEGIC AXIS N° 6: Development and consolidation of partnership

<table>
<thead>
<tr>
<th>Strategic targets</th>
<th>Priority actions</th>
<th>Activities</th>
<th>Results</th>
</tr>
</thead>
<tbody>
<tr>
<td>Diversify the Kind Of Partnership</td>
<td>Search for partners</td>
<td>Formulation of requests and expression of interest Liaise and coordinate with other regional thematic committees, sectorial organizations, regional organizations and all African Alliance bodies, as appropriate</td>
<td>Increase and integration of partnership: - economic -Technical - Scientist</td>
</tr>
</tbody>
</table>
## Appendix III Conference Evaluation

1. **The theme of this Consultative Meeting was clearly defined.**

<table>
<thead>
<tr>
<th></th>
<th>Frequency</th>
<th>Percent</th>
<th>Valid Percent</th>
<th>Cumulative Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Valid</td>
<td>2</td>
<td>3.5</td>
<td>3.5</td>
<td>3.5</td>
</tr>
<tr>
<td>Strongly Agree</td>
<td>22</td>
<td>38.6</td>
<td>38.6</td>
<td>42.1</td>
</tr>
<tr>
<td>Agree</td>
<td>32</td>
<td>56.1</td>
<td>56.1</td>
<td>98.2</td>
</tr>
<tr>
<td>Neutral</td>
<td>1</td>
<td>1.8</td>
<td>1.8</td>
<td>100.0</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>57</strong></td>
<td><strong>100.0</strong></td>
<td><strong>100.0</strong></td>
<td></td>
</tr>
</tbody>
</table>

2. **Participation and interaction were encouraged.**

<table>
<thead>
<tr>
<th></th>
<th>Frequency</th>
<th>Percent</th>
<th>Valid Percent</th>
<th>Cumulative Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Valid</td>
<td>4</td>
<td>7.0</td>
<td>7.0</td>
<td>7.0</td>
</tr>
<tr>
<td>Strongly Agree</td>
<td>17</td>
<td>29.8</td>
<td>29.8</td>
<td>36.8</td>
</tr>
<tr>
<td>Agree</td>
<td>28</td>
<td>49.1</td>
<td>49.1</td>
<td>86.0</td>
</tr>
<tr>
<td>Neutral</td>
<td>8</td>
<td>14.0</td>
<td>14.0</td>
<td>100.0</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>57</strong></td>
<td><strong>100.0</strong></td>
<td><strong>100.0</strong></td>
<td></td>
</tr>
</tbody>
</table>

3. **The topics covered were relevant to me.**

<table>
<thead>
<tr>
<th></th>
<th>Frequency</th>
<th>Percent</th>
<th>Valid Percent</th>
<th>Cumulative Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Valid</td>
<td>3</td>
<td>5.3</td>
<td>5.3</td>
<td>5.3</td>
</tr>
<tr>
<td>Strongly Agree</td>
<td>17</td>
<td>29.8</td>
<td>29.8</td>
<td>35.1</td>
</tr>
<tr>
<td>Agree</td>
<td>27</td>
<td>47.4</td>
<td>47.4</td>
<td>82.5</td>
</tr>
<tr>
<td>Neutral</td>
<td>9</td>
<td>15.8</td>
<td>15.8</td>
<td>98.2</td>
</tr>
<tr>
<td>Disagree</td>
<td>1</td>
<td>1.8</td>
<td>1.8</td>
<td>100.0</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>57</strong></td>
<td><strong>100.0</strong></td>
<td><strong>100.0</strong></td>
<td></td>
</tr>
</tbody>
</table>

4. **The content was organized and easy to follow.**

<table>
<thead>
<tr>
<th></th>
<th>Frequency</th>
<th>Percent</th>
<th>Valid Percent</th>
<th>Cumulative Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Valid</td>
<td>8</td>
<td>14.0</td>
<td>14.0</td>
<td>14.0</td>
</tr>
<tr>
<td>Strongly Agree</td>
<td>15</td>
<td>26.3</td>
<td>26.3</td>
<td>40.4</td>
</tr>
<tr>
<td>Agree</td>
<td>26</td>
<td>45.6</td>
<td>45.6</td>
<td>86.0</td>
</tr>
<tr>
<td>Neutral</td>
<td>7</td>
<td>12.3</td>
<td>12.3</td>
<td>98.2</td>
</tr>
<tr>
<td>Disagree</td>
<td>1</td>
<td>1.8</td>
<td>1.8</td>
<td>100.0</td>
</tr>
</tbody>
</table>
5. **Progress has been made since the previous Consultative Meeting in Morocco**

<table>
<thead>
<tr>
<th></th>
<th>Frequency</th>
<th>Percent</th>
<th>Valid Percent</th>
<th>Cumulative Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Valid</td>
<td>5</td>
<td>8.8</td>
<td>8.8</td>
<td>8.8</td>
</tr>
<tr>
<td>Strongly Agree</td>
<td>8</td>
<td>14.0</td>
<td>14.0</td>
<td>22.8</td>
</tr>
<tr>
<td>Agree</td>
<td>20</td>
<td>35.1</td>
<td>35.1</td>
<td>57.9</td>
</tr>
<tr>
<td>Neutral</td>
<td>18</td>
<td>31.6</td>
<td>31.6</td>
<td>89.5</td>
</tr>
<tr>
<td>Disagree</td>
<td>4</td>
<td>7.0</td>
<td>7.0</td>
<td>96.5</td>
</tr>
<tr>
<td>Strongly Disagree</td>
<td>2</td>
<td>3.5</td>
<td>3.5</td>
<td>100.0</td>
</tr>
<tr>
<td>Total</td>
<td>57</td>
<td>100.0</td>
<td>100.0</td>
<td></td>
</tr>
</tbody>
</table>

6. **This Consultative Meeting experience will be useful in my work**

<table>
<thead>
<tr>
<th></th>
<th>Frequency</th>
<th>Percent</th>
<th>Valid Percent</th>
<th>Cumulative Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Valid</td>
<td>25</td>
<td>43.9</td>
<td>43.9</td>
<td>43.9</td>
</tr>
<tr>
<td>Strongly Agree</td>
<td>25</td>
<td>43.9</td>
<td>43.9</td>
<td>87.7</td>
</tr>
<tr>
<td>Agree</td>
<td>7</td>
<td>12.3</td>
<td>12.3</td>
<td>100.0</td>
</tr>
<tr>
<td>Total</td>
<td>57</td>
<td>100.0</td>
<td>100.0</td>
<td></td>
</tr>
</tbody>
</table>

7. **The presenters were knowledgeable about the Consultative Meeting topics**

<table>
<thead>
<tr>
<th></th>
<th>Frequency</th>
<th>Percent</th>
<th>Valid Percent</th>
<th>Cumulative Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Valid</td>
<td>2</td>
<td>3.5</td>
<td>3.5</td>
<td>3.5</td>
</tr>
<tr>
<td>Strongly Agree</td>
<td>20</td>
<td>35.1</td>
<td>35.1</td>
<td>38.6</td>
</tr>
<tr>
<td>Agree</td>
<td>28</td>
<td>49.1</td>
<td>49.1</td>
<td>87.7</td>
</tr>
<tr>
<td>Neutral</td>
<td>6</td>
<td>10.5</td>
<td>10.5</td>
<td>98.2</td>
</tr>
<tr>
<td>Disagree</td>
<td>1</td>
<td>1.8</td>
<td>1.8</td>
<td>100.0</td>
</tr>
<tr>
<td>Total</td>
<td>57</td>
<td>100.0</td>
<td>100.0</td>
<td></td>
</tr>
</tbody>
</table>

8. **The presenters were well prepared.**

<table>
<thead>
<tr>
<th></th>
<th>Frequency</th>
<th>Percent</th>
<th>Valid Percent</th>
<th>Cumulative Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Valid</td>
<td>2</td>
<td>3.5</td>
<td>3.5</td>
<td>3.5</td>
</tr>
<tr>
<td>Strongly Agree</td>
<td>23</td>
<td>40.4</td>
<td>40.4</td>
<td>43.9</td>
</tr>
<tr>
<td>Agree</td>
<td>29</td>
<td>50.9</td>
<td>50.9</td>
<td>94.7</td>
</tr>
<tr>
<td>Neutral</td>
<td>3</td>
<td>5.3</td>
<td>5.3</td>
<td>100.0</td>
</tr>
<tr>
<td>Total</td>
<td>57</td>
<td>100.0</td>
<td>100.0</td>
<td></td>
</tr>
</tbody>
</table>
9. The Consultative Meeting objectives were met.

<table>
<thead>
<tr>
<th></th>
<th>Frequency</th>
<th>Percent</th>
<th>Valid Percent</th>
<th>Cumulative Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Valid</td>
<td>1</td>
<td>1.8</td>
<td>1.8</td>
<td>1.8</td>
</tr>
<tr>
<td>Strongly Agree</td>
<td>21</td>
<td>36.8</td>
<td>36.8</td>
<td>38.6</td>
</tr>
<tr>
<td>Agree</td>
<td>28</td>
<td>49.1</td>
<td>49.1</td>
<td>87.7</td>
</tr>
<tr>
<td>Neutral</td>
<td>7</td>
<td>12.3</td>
<td>12.3</td>
<td>100.0</td>
</tr>
<tr>
<td>Total</td>
<td>57</td>
<td>100.0</td>
<td>100.0</td>
<td></td>
</tr>
</tbody>
</table>

10. The time allotted for the Consultative Meeting was sufficient.

<table>
<thead>
<tr>
<th></th>
<th>Frequency</th>
<th>Percent</th>
<th>Valid Percent</th>
<th>Cumulative Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Valid</td>
<td>17</td>
<td>29.8</td>
<td>29.8</td>
<td>29.8</td>
</tr>
<tr>
<td>Strongly Agree</td>
<td>21</td>
<td>36.8</td>
<td>36.8</td>
<td>66.7</td>
</tr>
<tr>
<td>Agree</td>
<td>12</td>
<td>21.1</td>
<td>21.1</td>
<td>87.7</td>
</tr>
<tr>
<td>Neutral</td>
<td>7</td>
<td>12.3</td>
<td>12.3</td>
<td>100.0</td>
</tr>
<tr>
<td>Disagree</td>
<td>7</td>
<td>12.3</td>
<td>12.3</td>
<td>100.0</td>
</tr>
<tr>
<td>Total</td>
<td>57</td>
<td>100.0</td>
<td>100.0</td>
<td></td>
</tr>
</tbody>
</table>

11. The meeting room and facilities were adequate and comfortable.

<table>
<thead>
<tr>
<th></th>
<th>Frequency</th>
<th>Percent</th>
<th>Valid Percent</th>
<th>Cumulative Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Valid</td>
<td>2</td>
<td>3.5</td>
<td>3.5</td>
<td>3.5</td>
</tr>
<tr>
<td>Strongly Agree</td>
<td>23</td>
<td>40.4</td>
<td>40.4</td>
<td>43.9</td>
</tr>
<tr>
<td>Agree</td>
<td>29</td>
<td>50.9</td>
<td>50.9</td>
<td>94.7</td>
</tr>
<tr>
<td>Neutral</td>
<td>1</td>
<td>1.8</td>
<td>1.8</td>
<td>96.5</td>
</tr>
<tr>
<td>Disagree</td>
<td>1</td>
<td>1.8</td>
<td>1.8</td>
<td>98.2</td>
</tr>
<tr>
<td>Strongly Disagree</td>
<td>1</td>
<td>1.8</td>
<td>1.8</td>
<td>100.0</td>
</tr>
<tr>
<td>Total</td>
<td>57</td>
<td>100.0</td>
<td>100.0</td>
<td></td>
</tr>
</tbody>
</table>

12. What did you like most about this Consultative Meeting?
- I like the fact that we had various experiences from many members from different countries.
- Very well coordinated.
- I liked the fact that I could share my knowledge with many others.
- I liked the fact that we had various experiences.
- to see all Co-operatives interact and do business
- The issues that were addressed, the presenters’ self-control on their own opinion.
- Participation of members
- Presentations
- Presenters
- More than 80% of the Africa countries represented.
- Organisation
- Interaction with the presenters.
- Presentation from Mozambique on the seven principles of Co-operatives.
- Competence exhibited by the Regional Director in the anchorage of the proceedings.
- The theme of the consultative meeting.
- Very open and friendly.
- To learn about other experiences.
- Challenges and how to address them.
- Panel discussion
- The arrangement and great observation of the delegation and how they handled and presented their members.
- Encouraged Co-operatives to self reliance in terms of fighting hunger in Africa.
- The meeting was well organized and protocol, were properly followed.
- The dynamism of the Regional Director and high level of communication/presentation.
- The discussion on possible solutions for hunger eradication.
- the roles of AAACO

13. What aspects of the Consultative Meeting could be improved?
- The time for the participants.
- A bit of challenge with translation.
-Feedbacks, communication, follow-up
- The accountability on different comparison.
- Representation for all countries must come in.
- Communication/ translation
- Presentations / consultation
- More time for Q&A
- Participation and interaction.
- Share the programme before the date
- Ushers coordinators in passing the microphone.
- the cooperation inter Co-operatives.
- Inter trade between co-operatives.
- Time frame
- To help AAACO to acquire loans from the banks to enable them function well.
- To stick to time
- Financing opportunities.

14. How do you hope to change your practice as a result of this Consultative Meeting?
-This will improve our management in our Co-operatives and Alliances.
- Focus on Zero tolerance on hunger and support Agriculture Co-operatives which have been struggling.
- Facilities to participate in capacity training and work together.
- Create self-reliant foundation and endure despite the challenges.
- Consultation with the members.
- There were experiences, highlights that will be helpful to the day-to-day decisions.
- Living by the agreed items.
- To involve young people
- Improved member participation
- Intensity marketing – visibility.
- By making members to understand that Co-operatives is better that competition.
- I want my coop to go in a matter of urgency into Agriculture.
- It will help me to change the way I view those who work for me mostly the women must be encouraged and allowed to be given more responsibility.
- The engagement of the Co-operatives of Burkina Faso for the Alliance activities.
- By implementing the recommendation and good practices.
- Really advocate for stronger united cooperation between community members and plan properly on how we wish to go forward.

15. **This Consultative Meeting is best suited for which position in your organisation?**
- It suits the management.
- Director ICD an DVC
- The management
- the management
- To improve our capacity to relationship.
- The Leaders
- Members.
- Apex organisations.
- Top management
- Heads and technical experts.
- All position
- Board chairpersons.
- Business Development Specialist
- Management as well as technical positions.
- Production.
- All levels
- Importing and exporting experts
- Board and Executive team.
- Field operations

16. **What additional topics would you like to have in the next Consultative Meeting?**
- Link themes of production consumption.
- On value addition
- The theme for production and consumption.
- Link to production and consumption.
- start up for young and graduate people.
- Corruption, under-productivity, representation and common founds.
- How to deal with Co-operatives for consumers in the commercialization
- Statistics from each African region
- Testimonies of successful African cases
- Strategic plan help agriculture Co-operative
- Networking
- Climate change.
- Nutritional education.
- How to work with youth development.
- Introduce more youth to the Co-operatives.
- How to make it easier for youth obtain visa to attend co-operative event.
- Produce exportation.
- Water
- Energy
Follow-up Consultative Meeting on the Establishment of the Alliance Africa Agricultural Co-operative Organization (AAACO)

“Co-operatives for Zero Hunger in Africa.”

AFECC Gloria Hotel; Maputo - Mozambique

#coops4dev